# **RESUME**

**MOHAMED DHAHA S *Email: dhahamail@gmail.com* Contact no: 91+9790222592**

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| **OBJECTIVE:** |

To identify a career position where, my interests, aptitude and proficiency will provide me the opportunity for growth and development of the organization and self.

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| **WORKING EXPERIENCE**: |

Working as a **Telemarketing Executive** in **India Infoline Private Limited**,

Chennai (Apr 2011 – Feb 2012).

Working as a **Team-Coordinator** in **Net Ambit E-Info source Private Limited**,

Chennai (Feb 2012 – Nov 2013).

Presently Working as **a Relationship Manager** in **BMA Wealth Creators**, Chennai

(Nov 2013-Present)

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| **EDUCATIONAL QUALIFICATIONS**: |

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| **COURSE** | **UNIVERSITY** | **YEAR OF****PASSING** | **NAME OF****INSTIUTION** | **AGGREGATE** |
| B.Tech  (Biotechnology) | Anna University | 2005- 2010 | A.R.J College of  Engineering and Technology, Mannargudi. | 64% |
| HSC | State Board | June 2005 | Government Boys School  Pattukkottai | 46% |
| SSLC | State Board | Apr 2003 | Government Boys School  Pattukkottai. | 60% |

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| **SOFTWARE SKILL:** |

1. Operating Systems **:** Windows XP, VISTA.
2. Languages **:** C.

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| **JOB RESPONSIBILITIES:** |

# 1. Identify opportunities, produce leads and book appointments for the sales force with the emphasis on high quality leads.

# 2. Proactively follow up leads generated from canvassing by the account managers.

# 3. Use of initiative to identify and follow up opportunities with companies who are not already on the database

# 4. Manage the database to a high degree of accuracy to ensure targeted marketing activity can take place to generate new business

# 5. Work closely with the marketing team to achieve sales objectives

# 6. Contribute to the team performance by sharing and implementing Best Practice Ideas

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| **INDUSTRIAL EXPOSURE:** |

Undergone Industrial Visit In

1. Trichy distilleries at Trichy
2. Aavin milk at Trichy

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| **STRENGTH:** |

Excellent communication and listening skills

A polite and friendly manner

Lots of initiative

A positive attitude

The ability to think on your feet

Energetic with Good Team Spirit.

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| **PERSONAL PROFILE** : | | | | |
| Name | : | Mohamed Dhaha.S |
| Date of birth | : | 20.09.1987 |
| Father’s Name | : | Mr.Syed Abuthakeer |
| Nationality | : | Indian |
| Marital Status | : | Single |
| Languages Known | : | Tamil, English,Arabic |
| Hobbies | : | Gardening, Reading books. |
| Permanent Address | : | No 348 , Nehrunagar ,Pallivasal street Part , Pattukkottai -614601  Thanjavur Dt |

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| **DECLARATION:** |

I hereby declare that all the details given above are true to the best of my knowledge and belief.

Place: Chennai  **Mohamed Dhaha.S**

Date: